

**ENVIRONMENTAL SERVICES  
SPB05-894P-U  
PBS&J**

**ATTACHMENT B  
PRICE SHEET**

**5.0 COST PROPOSAL**

The professional loaded hourly rates for PBS&J Team personnel range from \$39 per hour to \$140 per hour. Rates for key personnel on our team for calendar years 2004 and 2005 are shown in **Table 7**. These rates will apply to all work performed in all service areas described in the RFP. This table also shows the estimated percent of time each individual will be available to work on tasks under this contract. Hourly rates for other personnel are shown in **Table 8**.

**Table 7. Hourly Rates and Percent of Time Available to Perform Work on RFP#SPB05-894P Service Categories**

Key Personnel	Hourly Rate	Percent Available Time
1. Bruce Anderson, PBS&J	\$103	25
2. Paul Callahan, PBS&J	\$103	40
3. Charlie Vandam, PBS&J	\$103	25
4. Jeff Berglund, PBS&J	\$103	25
5. Gary Ingman, PBS&J	\$91	75
6. Scott Mason, PBS&J	\$83	50
7. Dan March, PBS&J	\$91	25
8. John DeArment, PBS&J	\$83	60
9. Michelle Arthur, PBS&J	\$72	50
10. Taylor Greenup, PBS&J	\$69	75
11. Jeff Dunn, PBS&J	\$69	75
12. Martin Oakland, PBS&J	\$69	50
13. Andrea Pipp, PBS&J	\$69	50
14. Stephanie Lauer, PBS&J	\$69	50
15. Greg Howard, PBS&J	\$69	15
16. Ken Knudson, PBS&J	\$75	35
17. Dr. Michael Falter, independent contractor	\$130	30
18. Dr. Dave Bennett, independent contractor	\$140	30
19. Dr. Steve Running, U of M	\$90	15
20. Dr. Roland Redmond, U of M	\$90	25

**Table 8. Hourly Rates and Work Time Available for Other Personnel**

Key Personnel	Hourly Rate	Percent Available Time
Staff Scientist/Engineer	\$69	75
Hydrology Technician	\$57	75
GIS Technician	\$66	75
Senior Clerical	\$50	75
Clerical	\$39	75

For additional direct expenses and hourly rates by position, please see **Appendix**.